

## Product Safety Testing and Certification



### Intertek's Product Safety Testing Services

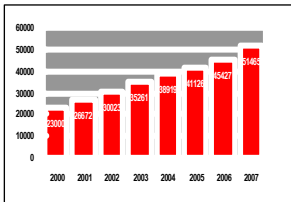
When it comes to testing products to North American product safety standards, you may have been told that your choices are limited to one certification mark. This is no longer the case. In fact, Intertek's ETL Listed Mark is North America's fastest-growing certification mark with more than 50,000 listed product types and millions of products sold across North America each year.

The ETL Listed Mark shows that your product has been independently tested by a Nationally Recognized Testing Laboratory (NRTL), that it has met the minimum requirements of widely accepted product safety standards, and that you have agreed to periodic follow-up inspections to verify continued compliance. What's more, the ETL Listed Mark is recognized and readily accepted by manufacturers, retailers, distributors and authorities having jurisdiction (AHJs).

### Recognized By Leaders...

Global Fortune 500 Companies place the ETL Listed Mark on their products as proof of safety compliance, including:

General Electric	Hewlett-Packard	United Technologies
Hitachi	The Home Depot	Raytheon
IBM	LG	Nokia
Matsushita (Panasonic)	McKessen	Sears Roebuck & Co
Samsung	Siemens	Verizon
Sony	Wal-Mart	Alcatel-Lucent
Toshiba	Tyco International	Motorola
Honeywell	Sanyo	Cardinal Health



Growth of the ETL Mark

### ... Accepted By AHJs

The ETL Listed Mark is accepted by Electrical Inspectors, Code Officials, Health Inspectors, Fire Inspectors, Fire Marshals and key industry associations across North America. For decades, we've been building our reputation and our brand among key AHJs, such as the California State Fire Marshal, to ensure our clients that their products will be accepted in the field. We've even built a significant Field Labeling business based on referrals and recommendations of local Electrical Inspectors.

Three key things to remember if an AHJ questions your product are:

1. Intertek is an OSHA-recognized NRTL and therefore entitled by the Federal Government to test and certify products within its scope of accreditation.
2. Anti-trust laws prevent government entities from discriminating against qualified providers.
3. State and local governments cannot set criteria that contradict Federal criteria in areas subject to Federal regulation, such as workplace safety.



#### ETL Listed Mark Customer Testimonials

**“Panasonic trusts Intertek with international certification as well as comparison and performance testing for select products. Recently, we enlisted Intertek’s ETL Mark for North American safety certification, and our experience has been very positive.”**

*– Ramon Cabrera, Director, Product Safety & Compliance Division, Panasonic*



**“LG, a major global enterprise company, sells thousands of products all over the world and uses Intertek’s services such as the ETL Listed Mark for the North America market. Intertek enabled LG to be more competitive in the marketplace, therefore, we appreciate Intertek’s quality testing services and hope to continue to use them for their services in the future.”**

*– Hungsu Lee, Group Leader, LG Pyungtaek*



**“We have been working with Intertek North America since 1999 and have been using Intertek more often since Intertek Korea was established. At Samsung, we feel that Intertek accurately understands our requirements, meets our expectations, and provides excellent service.”**

*– Mr. KyongYong Um, Senior Manager, System Appliance division, Samsung*



**“This was our first dealing with Intertek in regards to obtaining an ETL listing for our spas and we have had nothing but first class communication and follow up with our account representative. Any issues that came up were treated with high priority and responded to within 24 hours. The “customer intimate” approach has been a refreshing change to what we normally see in the cooperate workplace. When we needed the CE rating for our spas, Intertek provided us with all the necessary information needed to make this listing requirement a reality.”**

*– Viking Spas, Wyoming, MI*



**“We recognize the ETL Listed Mark as a viable alternative to the UL Mark and are confident of ETL’s (Intertek) ability to provide testing and listing services for product safety.”**

*– Manager, Regulatory Affairs, Radio Shack*

#### DID YOU KNOW...?

- The ETL Listed Mark is issued as proof of compliance to prescribed safety, performance or sanitation standards, e.g. ANSI/UL, CSA, NSF, ASTM, NFPA, others.
- The ETL Listed Mark is provided by Intertek, a London-based corporation publicly traded on the London Stock Exchange (“ITRK”).
- The roots of the ETL Mark date back to 1896 when Thomas Edison founded the original independent electrical testing lab -- known as Electrical Testing Laboratory (ETL).
- Products bearing the ETL Mark can be found in all major retail stores across North America, including Wal-Mart, Target, Best Buy, Home Depot, Sears, and many more.